

FAX TRANSMISSION

Date: April 19/94
To: Cardox International Limited
Attention: Mr. Ray Townley
From: Captain David King

Re: Cardox

Number of pages transmitted including cover sheet: 1

Dear Ray,


I would like to take this opportunity to convey our satisfaction with Cardox International products, more specifically Cardox.

Our company is involved in International Bulk Shipping, specifically gravity fed belt self dischargers. Being gravity fed these self unloaders require that the shipped commodity be free flowing. Unfortunately, in a less than perfect world, this is not always the case and thankfully products such as Cardox are available when awkward cargoes present themselves.

On one occasion, we had a vessel in Lisbon, Portugal with a cargo of various feed meals. During the course of the voyage the cargo almost completely solidified. When the vessel arrived in port, there was no means to self discharge because the cargo had become one solid mass. Having used Cardox prior to this, we immediately shipped a full set from the UK, in an effort to mitigate our downtime. Your people shipped the equipment promptly, were available at all times for consultation and generally showed a genuine concern to our problems, which I found somewhat unusual in today's busy world. It still took some two weeks to discharge the cargo-but I estimate it would have taken well over a month otherwise.

The product is easy to use, safe, and very effective and I would highly recommend it to anyone with a bulk flow problem.

Yours Sincerely,


Captain David King
Director of Operations
CSL International